

# UNITING

## NETWORK | AWARENESS | INFLUENCE | IMPACT

## WHO IS PRO?

PRO is dedicated exclusively to addressing the challenges facing the restyling segment of the automotive aftermarket and developing effective strategies for dealing with industry-specific issues.

## MEMBERSHIP BENEFITS

#### **DEALER AWARENESS**

Educating dealers about the benefits of vehicle accessorization and the vital role restylers play in ensuring the success of any dealership accessory program.

## **MARKETING TOOLS & RESOURCES**

- Effective strategies and programs to help member companies improve their business practices and procedures.
- Seminars, special exhibits, and project-vehicle activities.
- Voluntary codes of recommended practices for manufacturers, distributors, restylers and installers.
- PRO Vehicle Accessorization Flyer, PRO Warranty Envelope, "PRO Sales Training Manual," PRO Warranty Envelope and SEMA Accessory Sales Professional (SASP) Exam.

#### SENSE OF COMMUNITY

Join PRO members at networking events throughout the year, including the PRO Awards Reception at the SEMA Show.

## QUICK FACTS





We encourage you to reach out to PRO SEMA Council Director, Denise Waddingham if you're interested in volunteering. She can be reached at: deniselw@sema.org or 909-979-4144.

RO SALES TRAINING MANUA

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## **GET INVOLVED** BECOME A PRO VOLUNTEER

## WHY VOLUNTEER?

Volunteering with PRO provides members with an opportunity to connect with other aftermarket professionals in the industry and represent the collective interests of all SEMA-member companies serving the restyling and accessory market. Most volunteer opportunities have a time commitment of two to three hours or less per month.

Through the exchange of ideas and by becoming actively involved, you—and your company—can play a vital role in determining and shaping the future of the dynamic restyling industry.



#### **COMMITTEE POSITION**

Serve as a subject matter for one of PRO's committees (PRO Cup Challenge, Reception, Communications, Membership, Seminar and Sales Certificate).

### **IN-PERSON EVENT VOLUNTEER**

 Greet attendees and facilitate conversation among attendees.

### **CONTENT CREATOR**

Volunteer to create content for PRO social-media platforms and newsletter articles.

#### **SOCIAL MEDIA WARRIOR**

Engage with, promote and share posts of the official PRO social-media channels.



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