

State Trade Expansion Program (STEP): Contacts By State

State	Web Page	Contact Name	Contact Title	Contact #	Contact Email
Alabama	https://www.madeinalabama.com/business-development/export-and-trade/step/	Beau Lore & Jeremy Wolfe	International Trade Specialist (Beau); Trade Specialist (Jeremy)	Beau: 334-324-7525; Jeremy: 334-467-2471	beau.lore@commerce.alabama.gov; Jeremy.wolfe@commerce.alabama.gov
Alaska* did not receive 2022 STEP funds					
Arizona	https://www.azcommerce.com/programs/arizona-step-grant/	Kevin J. O'Shea	VP for International Trade	602-845-1200 (general number); 520-640-4808 (cell)	kevin@azcommerce.com
Arkansas	https://arwtc.org/STEP/	Trish Watkins	Chief of Staff	479-418-4827	plwatki@uark.edu
California	https://californiaexport.org/	Candy Gage	Governor's Office of Business Development GO BIZ		candy.gage@gobiz.ca.gov
Colorado	https://oedit.colorado.gov/state-trade-expansion-program-grant	Rama Haris & Sophia Gonzalez-Mayagoitia	International Export Grant Manager (Sophia)	Rama: (303) 844-3707 (office), 303-824-9768 (cell); Sophia: (720) 703-2471	rama.haris@state.co.us; sophia.gonzalez-mayagoitia@state.co.us
Connecticut	https://portal.ct.gov/DECD/Content/Business-Development/05_Funding_Opportunities/State-Trade-Expansion-Program--STEP	Laura Jaworski		860-500-2368	laura.jaworski@ct.gov
Delaware	https://export.delaware.gov/step-grant/	Beth Pomper	Export Advisor	General number: (302) 577 8464; Direct: (302) 577-8465	export@delaware.gov; Beth.Pomper@delaware.gov
Florida* did not receive 2022 STEP funds	www.enterpriseflorida.com/export-from-florida/trade-grants/	Alejandra Henao	Director, International Trade & Development	305-808-3670	ahenao@enterpriseflorida.com
Georgia	https://www.georgia.org/go-global-ga?_ga=2.250982021.2088713802.1601935796-1060187562.1594680311	Alice Carson; Additional contact: Mary Waters	Sr. International Trade Manager (Alice); Deputy Commissioner (Mary)	Alice: 404.962.4112; Mary: 404.962.4120	Alice: ACarson@georgia.org; Mary: mwaters@georgia.org
Hawaii	https://invest.hawaii.gov/exporting/histep/				
Idaho	https://commerce.idaho.gov/idaho-business/international-trade/step-grant/	Tina Salisbury	STEP Project Director	208-287-3164	Tina.Salisbury@commerce.idaho.gov
Illinois	www2.illinois.gov/dceo/SmallBizAssistance/Export/Pages/ISTEPProgram.aspx	Atul Nair	Illinois State Trade & Export Promotion (ISTEP) Program Specialist	312-859-4318	Atul.Nair@Illinois.gov
Indiana	https://www.iedc.in.gov/programs/instep	Roger Howard	International Trade Coordinator	317-766-1416	RHoward2@iedc.IN.gov
Iowa	https://www.iowaeda.com/international-trade/financial-assistance/	Lisa Longman		515-348-6243	Lisa.Longman@iowaEDA.com
Kansas	https://www.kansascommerce.gov/program/business-incentives-and-services/step/	Lu Chang	Recruitment & International Trade Project Manager, South Central Region	(913) 515-8541	Chang.Lu@ks.gov
Kentucky	http://kyexports.com/step-grant/	Mary NeCamp		502-782-1961	MNeCamp@ky.gov
Louisiana	www.opportunitylouisiana.com/small-business/special-programs-for-small-business/step-grant	Jessica Steverson	STEP Project Director	225-342-2537	Jessica.Steverson@la.gov
Maine	http://www.mitc.com/how-we-help/grants/				STEP@mitc.com
Maryland	https://commerce.maryland.gov/fund/programs-for-businesses/exportmd-program	Debra Defazio		410-767-3393	debra.defazio@maryland.gov
Massachusetts* did not receive 2022 STEP funds	https://www.mass.gov/service-details/state-trade-expansion-program-step	Mark Sullivan	Executive Director	Office: 617-973-8543; Mobile: 617-352-2170	mark.f.sullivan@mass.gov
Michigan	https://www.michiganbusiness.org/services/international-trade/mistep/		Connect with your International Trade Manager to apply for MI-STEP: https://www.michiganbusiness.org/4a8522/globalassets/documents/international-trade-services/ren-regions.pdf	Based on location click on link under contact name and it will provide a map and the contact for your geographic area is listed	888-522-0103
Minnesota	www.mn.gov/deed/business/exporting/export-financing/	Jackie Geiger		651-259-7485	jackie.geiger@state.mn.us

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Mississippi	https://mississippi.org/services/international/	Chris Engels	Director, International Trade and Investment	601.359.3045	cengels@mississippi.org
Missouri	www.exportmissouri.mo.gov/financing	Natascha Lord	Acting Managing Director	Natascha: Office: 573-522-6524 Mobile: 573-645-8219	natascha.lord@ded.mo.gov
Montana	https://business.mt.gov/Business-Assistance/Export-Montana/Grants-for-Exporters/International-Trade-Show-Exhibition	Angie DeYoung	International Trade Manager	406.431.5075	adeyoung@mt.gov
Nebraska	https://opportunity.nebraska.gov/program/step-grant/	Colby Angst	Export Development Consultant	402-471-4668	colby.angst@nebraska.gov
Nevada	https://goed.nv.gov/programs-incentives/international-trade/step-grant/	Pawel Pietrasinski	Director of International Trade	702-486-2700 (general number)	ppietrasinski@goed.nv.gov; NVSTEPGrant@goed.nv.gov
New Hampshire	https://nhexportassistance.com/export-promotion-grants/step-program-overview	Adam Boltik	Program Manager	603-271-0331	Adam.T.Boltik@livefree.nh.gov
New Jersey	https://www.nj.gov/state/bac/bac-njstep.shtml	William Spear	Manager, Office of Export Promotion Director, NJ STEP Program		william.spear@sos.nj.gov
New Mexico	www.nmtradealliance.org/nmstepgrant	Celeste Nuñez		505.231.0677	celeste@nmtradealliance.org.
New York	www.esd.ny.gov/global-ny-state-trade-expansion-program-step	Antonio Rodriguez	Senior International Trade Manager	212-803-2300 (general number); Antonio direct: 212-803-2283	globalny@esd.ny.gov; antonio.rodriguez@esd.ny.gov
North Carolina	www.nccommerce.com/grants-incentives/tax-other-cost-savings/export-grants-step	Cheryl Mauro	STEP Program Manager	(919) 447-7790	cheryl.mauro@edpnc.com
North Dakota	https://ndto.com/step-nd/			701.929.6702	stepnd@ndto.com
Ohio	www.development.ohio.gov/business/export-assistance/international-market-access-grant-exporters/10-international-market-access-grant-exporters	Andrew Borst		614-466-4996	Andrew.borst@development.ohio.gov (additional/secondary contact: tom.bainbridge@development.ohio.gov)
Oklahoma	www.okcommerce.gov/doing-business/business-services/trade-export-services/step-fund/	Nicole Boyles	Director of Special Projects & Regional Partnerships	Nicole: 405-815-5143 (office) or 405-443-6036 (mobile)	Nicole.Boyles@okcommerce.gov
Oregon	www.oregon.gov/biz/programs/Export/Pages/default.aspx	Amanda Welker and Jessica Sedacy	Trade and Business Recruitment Manager	971-718-6604; 503-505-4968 (Amanda)	amanda.welker@biz.oregon.gov; Jessica.Sedacy@oregon.gov
Pennsylvania	https://dced.pa.gov/programs/global-access-program-gap/	Katherine (Kate) Skopp	STEP Director	717-720-7361	kskopp@pa.gov
Rhode Island	https://commerceri.com/incentives/export-promotional-grants/			401-278-9100	
South Carolina	https://www.sccommerce.com/doing-business-here/globalize/start-exporting/export-incentives-program	Anita Patel	International Trade Manager, STEP Project Director	803-737-0247 (o); 803-381-7079 (cell)	apatel@SCcommerce.com
South Dakota* did not receive 2022 STEP funds					
Tennessee* did not receive 2022 STEP funds					
Texas	www.texasagriculture.gov/GrantsServices/GrantsandServices/StateTradeExpansionProgram.aspx	Logan Banfield and Kat Neilson	Grant Specialists	(512) 463-4406 (Logan); (512) 463-6695 (Kat)	Grants@TexasAgriculture.gov
Utah	www.wtcutah.com/grants/step-grant/	Nicole Sherwood	STEP Project Director	801-599-9185	nsherwood@wtcutah.com
Vermont	https://accd.vermont.gov/economic-development/programs/international-trade/grants	Daegan Goodman	State Trade Expansion Program Manager	802-622-4193	daegan.goodman@vermont.gov
Virginia	https://exportvirginia.org/service/programs-and-grants	Hannah Robertson-Forrest	Grants Manager	804-241-6519	hrobertson-forrest@vedp.org
Washington	https://www.commerce.wa.gov/growing-the-economy/business-loans/export-voucher-program/	Nicole Gunkle	STEP Export Voucher Program International Trade Specialist	206-256-6131	Nicole.gunkle@commerce.wa.gov
West Virginia	https://westvirginia.gov/divisions/international-development/step-export-program/	Enybe Diaz	Manager, International Trade	304-352-3957	Enybe.Diaz@wv.gov
Wisconsin	https://wedc.org/wp-content/uploads/2013/02/FY19-GBDP-Information-Packet.pdf	Katy Sinnott	VP, International Business Development	608.210.6838	Katy.sinnott@wedc.org

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Wyoming	www.wyomingbusiness.org/business/grow/state-trade-expansion-program/	Brandon Marshall	Business Development Coord	307-777-2820	brandon.marshall@wyo.gov
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Source: SEMA staff via phone confirmation